

MORE INFO :

845-635-1120

\$15



FOUR MONTH TRIAL*

THE PLAN:

- Rent-to-Own Instrument Plan
- 100% Equity is Applied with Each Monthly Payment
- Complete Repair & Loss Coverage

THE PERKS:

- Rental Instruments Come with Everything Needed to Get Started!
- FREE Delivery & Exchanges @ School

THE PEOPLE:

D&M Music has been working with school districts just like yours for **45 YEARS!** We are locally operated in Pleasant Valley, and we have a full service, in-house repair shop for your convenience.

**D&M
MUSIC**

1367 RTE 44
PLEASANT VALLEY, NY 12569
845-635-1120
WWW.DANDMMUSIC.COM



RENT ONLINE
**SCAN
ME!**

* \$15/ 4 MONTHS FOR TIER I INSTRUMENTS | \$45/ 4 MONTHS FOR TIER II | \$75/ 4 MONTHS TIER III
SEE RENTAL CONTRACT FOR FULL DETAILS.

D&M MUSIC

(845) 635-1120

**School Band
& Orchestra
Specialists**

OVER **39** YEARS
OF EXPERIENCE

AFFORDABLE TRIAL RATES

Repair coverage & tax included

No hidden extra costs !

**100% OF RENTAL PAYMENTS
APPLY TOWARD PURCHASE**

**Free School Delivery & Weekly Service
Calls to Haldane Central School!**



**Easy 3-step form!
or Rent Online
dandmmusic.com**

STEP 1 CHOOSE YOUR INSTRUMENT

All rental instruments will come in a case with all the accessories needed for the first few lessons.
Lesson books, stands, and other accessories may be purchased separately in the payment box below.

Tier 1 Instruments

\$15.00 4-MONTH TRIAL RENTAL
less than \$4. per month !!

Band

- ☐ Flute*
- ☐ Clarinet*
- ☐ Trumpet*
- ☐ Trombone*
- ☐ Bell Kit

Orchestra

- ☐ ¼ Violin
- ☐ ½ Violin
- ☐ ¾ Violin
- ☐ Full Violin
- ☐ 11" Viola
- ☐ 12" Viola
- ☐ 13" Viola
- ☐ 14" Viola

*All violins and
violas come
with a FREE
sponge shoulder
rest.*

Renewal and regular monthly rate is \$32.00,
plus \$5.00 repair protection fee, plus tax.

Tier 2 Instruments

\$45.00 4-MONTH TRIAL RENTAL
less than \$12. per month !!

Band

- ☐ Alto Saxophone*

Orchestra

- ☐ 15" Viola
- ☐ 15½" Viola
- ☐ 16" Viola
- ☐ ⅛ Cello
- ☐ ¼ Cello
- ☐ ½ Cello
- ☐ ¾ Cello
- ☐ Full Cello

Renewal and regular monthly rate is \$48.00,
plus \$6.00 repair protection fee, plus tax.

Tier 3 Instruments

\$75.00 4-MONTH TRIAL RENTAL
less than \$19. per month !!

Band

- ☐ Oboe
- ☐ Tenor Saxophone
- ☐ French Horn
- ☐ Baritone

Orchestra

- ☐ ⅛ Bass
- ☐ ¼ Bass

Renewal and regular monthly rate is \$50.00,
plus \$7.00 repair protection fee, plus tax.

*D&M never
charges for
exchanges, returns,
or service calls.*

*New wind instruments are available for rent on a month to month basis.
Please rent online or call for instructions.

YOUR PAYMENT

TRIAL FEE: - - > \$

(from above)

ITEMS FOR PURCHASE:

Lesson Books

☐ Brass & Woodwind **\$ 11.00**

Tradition of Excellence

☐ Percussion **\$ 14.00**

Tradition of Excellence

☐ **Folding Music Stand \$ 15.00**

sturdy metal construction
height-adjustable
includes carrying case

☐ **Instrument Care Kit \$ 12.00**

instrument care instructions,
maintenance supplies, and pencil

Total Payment: \$

trial fee plus
items for purchase

(all prices include tax)

STEP 2 FILL IN COMPLETELY (Please Print)

Father/ Guardian _____ Date of Birth _____

Mother/ Guardian _____ Date of Birth _____

Mailing Address _____ Home Phone # (____) _____

City _____ State _____ Zip _____ Other Phone # _____

Email address: _____ Have you rented from us before ? ☐ YES ☐ NO

CHILD'S NAME (First & Last) _____ SCHOOL _____

EMPLOYER

Father/ Guardian _____ Mother/ Guardian _____

CREDIT CARD INFORMATION: ☐ Visa ☐ Master Card ☐ American Express ☐ Discover cvv _____

Name on card _____ Card # _____ Exp _____

☐ Use my card for the total initial payment

☐ Use my card for the monthly rental

STEP 3 SIGN OUR AGREEMENT

I have read all of the conditions on the front and back of this agreement and agree to all terms and conditions.

I hereby authorize D&M Music to investigate my credit standing.

Mother/ Guardian _____ Father/Guardian _____

RENTAL TERMS

1. D&M Music is a branch of John Keal Music Co., Inc with offices at 819 Livingston Avenue in Albany, NY. The instrument you are renting is the sole property of John Keal Music Company. You may not sell it or move it to another state. You must notify the company of any change of address or phone number. An instrument is issued for an initial trial period. This trial rental fee is nonrefundable and cannot be applied toward any purchases. At the end of this period the customer may elect to rent on a monthly basis at the rates indicated on the front of this agreement.
2. You will receive a coupon booklet with the monthly payment and due date listed on each coupon or a letter notifying you of the beginning of monthly credit card charges, if you selected that option. All rental payments are due in advance. There are no refunds on rental monies paid. A payment is considered late if not received within 10 days of the due date. A \$5.00 late fee notification charge will be assessed on each late notice mailed. This agreement may be terminated if payments are more than 60 days overdue, at which point the instrument must be returned immediately. If an account is turned over to a collection agency you will be responsible for collection fees up to 30% of your balance due.
3. In the event that the rental payments fall 30 days behind, we reserve the right to charge overdue payments (including late fees) to your credit card using information provided in this agreement or given to us over the phone at any time during your rental.
4. The instrument you are renting is not for sale, however all of your rental payments (with the exception of the trial rental fee) may be applied toward the purchase of a new or used instrument of the same type. Title and Right of Possession of the rented instrument shall always remain with the John Keal Music Co., Inc. You may exchange it for another instrument, subject to availability, at any time, as long as your rental payments are current. If you file for bankruptcy, the instrument must be returned or your rental obligation satisfied, as the instrument is the property of John Keal Music Co. Inc.
5. For band instruments: when the total of your rental payments is nearing the cost of a new student-level instrument, our office will attempt to contact you to let you know what your purchase options are. You are under no obligation to purchase an instrument and may simply rent until you decide to return.
6. For string instruments: when your child is ready for a full size instrument, all of your rental payments may be applied toward the purchase of a new instrument or you may continue renting a used full sized instrument. (We do not sell used instruments or fractional size instruments.) Payment of the balance may be made in twelve monthly installments. If the balance is less than \$350.00, it will be paid in monthly installments of \$30.00 plus tax and optional repair protection.
7. The company may repossess an instrument if there is any charge that is 60 days in arrears. Repossession terminates this agreement but does not relieve you of charges incurred before or after repossession (including legal fees).
8. The renter retains the right to terminate this agreement at any time by returning the instrument to the company. If returned, all payments made shall be considered rental. You are responsible for an instrument until it is returned to our place of business. Phone John Keal Music Co. to return the instrument.
9. The company reserves the right to refuse to rent an instrument based on the results of a credit investigation or a previous rental.
10. All repairs must be made by John Keal Music Co. or one of its affiliates. The company does not provide replacement mouthpieces, reeds, swabs, straps, grease, oil, strings, rosin, drum heads, drumsticks, or other expendables. Nor does the company restore appearance or refinish scratches that do not affect the performance of an instrument. The company will pay for all repairs as long as your monthly rental and optional repair/maintenance payments are up to date. If the account falls behind, you will be responsible for the overdue payments and the cost of the repairs. If you opt not to have repair/maintenance protection, you must check the following box and place your initials in the space provided. ☐ I do not want to have repair/maintenance protection and understand that I will assume full responsibility for any repairs the instrument may need or the complete replacement cost of the instrument should it be damaged beyond repair. _____ (initials) The company will not cover repairs due to malicious damage.
11. The company has the right to pick up the instrument at school at six month intervals to provide adjustments. Permission of the renter is not required for this service.

CUSTOMER OPTIONS

1. A customer may return an instrument and terminate this agreement at any time.
2. A customer may rent on a month-to-month basis. All of these rental payments may be applied toward the purchase of an instrument of the same type. See the terms above. Rental purchase discount schedule is on the right ----->

BAND INSTRUMENT PURCHASE OPTIONS

- Convert to a purchase by June 2023 and save **40% OFF** the balance due.
- Convert to a purchase by January 2024 and save **25% OFF** the balance due.
- Convert to a purchase after January 2024 and save **10% OFF** the balance due.

We rent instruments made by:



All Kid-Tested and Teacher-Approved!

DEL. DATE _____
CONT. DATE _____
FIRST DUE _____ (+ tax)

FOR OFFICE USE ONLY

GET THE D&M MUSIC SERVICE ADVANTAGE!

OUR D&M MUSIC EDUCATION REPRESENTATIVE MAKES A WEEKLY SERVICE
CALL TO HALDANE CENTRAL SCHOOL EACH WEEK

FOR YOUR CONVENIENCE.

**FREE DELIVERY & PICK UP FOR INSTRUMENTS AND ORDERS
THROUGHOUT THE SCHOOL YEAR.
PUT US TO WORK FOR YOU TODAY!**



This rental offer is valid only thru 10/31/22